



## German Exhibition Hub - Trade fair presence at Navalia 2026

### How, When, Where

Name	NAVALIA 2026
Homepage	<a href="http://www.navalia.es">www.navalia.es</a>
Venue	Vigo, Spain
Date	19 - 21.05.2026
Registration Deadline	12.12.2025
Key Data 2015	 500+ Exhibitors from 75 countries  20.000+ Participants

### The all-round carefree service package for your participation

The Spanish shipbuilding market plays a significant role in the international market and continues to grow in importance, especially for the German supplier industry. Spain is known for its long tradition in specialized shipbuilding and its connections to the Latin American market. The Spanish market offers numerous opportunities for German suppliers, as local shipyards rely on modern technologies, components, and systems from abroad for their high-quality shipbuilding projects.

The NAVALIA trade fair is the leading Spanish shipbuilding event. With over 20,000 trade visitors and 533 exhibitors at its last edition, it consolidated its position as one of the most important industry trade fairs in Southern Europe. The Spanish shipbuilding center of Vigo has thus also become a meeting place for the international maritime industry.

**Organiser of the  
German Exhibition Hub**



**Organiser:**

**muéstralo**  
organización de eventos

**Partner:**



# German Exhibition Hub - Trade fair presence at Navalia 2026

## Service package for your participation in the German Exhibition Hub

### Price (subject to VAT)

- **VDMA Member** 575,00 € / m<sup>2</sup>
- **VDMA Non Member** 670,00 € / m<sup>2</sup>

**Minimum stand size 9 m<sup>2</sup>**

### Exhibition Space

- from 9 m<sup>2</sup> exhibition space
- Uniform stand construction with carpeted floor
- Lockable communal storage cabin (1 x 1 m)
- Furnitures (1 table, 3 chairs, 1 lockable information desk, 1 bar stool, 1 wastebasket)
- Brochure stand
- Lighting of the stand areas
- Individual fascia board labeling
- Electrical connection including consumption

### Your Advantages

- Better visibility through participation in the German Exhibition Hub
- Representative exhibition space for your trade fair appearance
- Organizational support from an experienced trade fair team
- Attractive price-performance ratio

### Services

- German contact person during preparations and on site
- Supply of soft drinks
- Daily cleaning
- Daily waste disposal

**Registration Deadline: 12 December 2025**



Design example of the German Exhibition Hub. The final design and layout depend on the number of participating exhibitors.

### Contact



VDMA Services GmbH  
Lyoner Str. 18  
60528 Frankfurt / Germany

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## Send form back to:

Mail:  
Hatice.Altintas@vdma.eu

VDMA Services GmbH  
Lyoner Straße 18  
60528 Frankfurt am Main

19 - 21.05.2026, VIGO, SPAIN

## NAVALIA 2026 German Exhibition Hub

Organisation: VDMA Services GmbH  
Contact: Hatice Altintas  
Phone: +49 69 6603 1143  
E-Mail: Hatice.Altintas@vdma.eu

## Registration Form

**Deadline: December 12, 2025**

We hereby register as exhibitors at the German Exhibition Hub for NAVALIA 2026.

### ■ Company

Company: \_\_\_\_\_  
Street: \_\_\_\_\_  
ZIP Code, City: \_\_\_\_\_  
Country: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Webpage: \_\_\_\_\_  
E-Mail: \_\_\_\_\_  
Owner/  
General Manager: \_\_\_\_\_  
VAT-Id-Nr.: \_\_\_\_\_  
(EU-Countries) \_\_\_\_\_

### ■ Contact person for the trade fair

Name: \_\_\_\_\_  
First Name: \_\_\_\_\_  
Position: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Mobile: \_\_\_\_\_  
E-Mail: \_\_\_\_\_

### ■ Different billing address

Company: \_\_\_\_\_  
Name/Dept.: \_\_\_\_\_  
Street: \_\_\_\_\_  
ZIP Code, City: \_\_\_\_\_  
E-Mail: \_\_\_\_\_

### ■ Exhibition space

Please note that we only process fully completed forms and unconditionally submitted registrations.

We are registering the following exhibition space for the German Exhibition Hub:

#### VDMA Member

\_\_\_\_\_ sqm at a price of EUR 575,-/sqm net plus VAT.

#### VDMA Non Member

\_\_\_\_\_ sqm at a price of EUR 670,-/sqm net plus VAT.

Total Price: \_\_\_\_\_ EUR

### ■ Exhibition goods

Short Description: \_\_\_\_\_



We have acknowledged the General Terms and Conditions for Participation for joint stands of VDMA Services GmbH at NAVALIA 2026 and the scope of the service package and accept them as legally binding. These conditions are an integral part of this contract.

Place and Date

Company stamp and legally binding signature

# General Terms and Conditions for Participation for Joint Stands of VDMA Services GmbH

## 1. Contractual bases

- 1.1 VDMA Services GmbH, Lyoner Str. 18, 60528 Frankfurt am Main, Germany, (hereinafter referred to as "VDMA Services") is the organizer of the joint stand.
- 1.2 The contractual relations between exhibitors and VDMA Services are governed by these General Terms and Conditions of Participation together with the Specific (exhibition-specific) Terms and Conditions of the Participation as issued by VDMA Services (the "Contract").
- 1.3 Moreover, exhibitors must comply with the rules prescribed by the local exhibition company.

## 2. Right to attend

Companies may be admitted to the joint stand if they are manufacturers of technologies and products that comply with the official nomenclature of the respective trade fair.

## 3. Registration

- 3.1 In order to participate in the joint stand, VDMA Services must receive the fully completed registration form in due time (offer).
- 3.2 VDMA Services will confirm receipt of the registration in written or electronic form if so requested by the exhibitor. Registration and confirmation of the registration do not entitle the exhibitor to admission or to a specific location of the stand. Preferences of the exhibitor will be considered according to availability.
- 3.3 Registrations received after the registration deadline can only be considered if space is available.

## 4. Admission. Stand confirmation

- 4.1 Upon expiry of the registration period, VDMA Services decide whether a registration will be admitted (acceptance), taking into account
  - the General and Specific Terms and Conditions of Participation;
  - the available exhibition space; and
  - the overall framework and concept of the individual trade fair.
- 4.2 If VDMA Services receive more registrations than there is exhibition space available before expiry of the registration period, VDMA Services will decide on admission at their own reasonable discretion.
- 4.3 Exhibitors may be excluded from admission if they have not settled their financial obligations with VDMA Services from previous events.
- 4.4 Once the offer is accepted by VDMA Services (admission), the Contract between the exhibitor and VDMA Services is deemed concluded.
- 4.5 Once VDMA Services have completed the layout plans, exhibitors will receive a stand confirmation with a plan indicating the location and dimensions of the stand. If the exhibitor is offered more or less space, and therefore the details in the stand confirmation differ from the details in the registration, the Contract is concluded in accordance with the stand confirmation if the exhibitor does not object in written or electronic form within one week of receipt of the stand confirmation. The relevant date is the date when the objection is received by VDMA Services.
- 4.6 The exhibitor has no right to request allocation of stand space in a specific hall or in a specific exhibition area.
- 4.7 VDMA Services reserve the right to subsequently relocate the exhibitor and, notwithstanding the stand confirmation, to provide for a stand space elsewhere, to change the size of the exhibition space, to relocate or close entrances and exits, or to make other structural changes, provided that they have a significant interest in such measures due to particular circumstances. The exhibitor may then cancel within one week of receiving notification of such a change if its interests are seriously affected as a result. In this case, the exhibitor is entitled to a full refund of any advance payments already made. Claims for damages against VDMA Services are excluded unless they are based on intentional or grossly negligent conduct.
- 4.8 Following admission by VDMA Services, the Contract remains legally binding even if, for example, exhibitor's import requests are not or not fully complied with by the competent bodies, the exhibits do not arrive in time (e.g. due to loss, transport or customs delays) or not at all, or if entry visas for the exhibitor or its agents are not available in time.
- 4.9 The stand space is handed over to the exhibitor in good time prior to the start of the event as agreed with VDMA Services. Stands that are not taken over by exhibitors as agreed can be used otherwise. With regard to the legal consequences, clause 9.3 applies accordingly.

## **5. Sub-exhibitors**

The exhibitor must obtain the prior approval of VDMA Services to assign part or all of its allocated stand space to other companies or persons as sub-exhibitors.

## **6. Performance of services**

- 6.1 The scope of services covered by the participation fee is specified in the description of the service package chosen in the registration form.
- 6.2 If the exhibitor places orders for chargeable services outside the scope of the chosen service package, the exhibitor must bear the costs thus incurred.

## **7. Conditions for payment**

- 7.1 The participation fee is due in two instalments against invoice. Upon admission, a deposit of 50 per cent of the participation fee must be paid. The remaining amount is due after receipt of the stand confirmation.
- 7.2 Hall columns, existing projections, maintenance connections and other fixed installations on the rented stand area do not entitle the exhibitor to a reduction of the participation fee or other costs.
- 7.3 Objections to the invoice must be made within two weeks of receipt in written or electronic form and without undue delay. Subsequent objections cannot be taken into account.

## **8. Cancellation by VDMA Services**

VDMA Services may withdraw from the admission and award the stand space otherwise in the following cases:

- 8.1 Payment due dates are not met, and reminders and the setting of a grace period also remain without effect.
- 8.2 The assets of the exhibitor are subject to the opening of bankruptcy or insolvency proceedings. The exhibitor must notify VDMA Services of any such occurrence as soon as reasonably practicable.
- 8.3 An existing admission was granted on the basis of false requirements or information given by the exhibitor or if admission requirements subsequently cease to apply.

If cancelled pursuant to clauses 8.1 to 8.3 above, VDMA Services reserve the right to claim damages. Clauses 9.3.1 to 9.3.5 below apply accordingly. The exhibitor has no claim for damages.

## **9. Cancellation by exhibitor**

- 9.1 In the case of a registration already sent, the exhibitor is entitled to cancel its registration free of charge until the registration cut-off date.
- 9.2 If the exhibitor cancels its application after the registration cut-off date, VDMA Services may request the exhibitor to pay a lump-sum share of the costs of 25 per cent of the participation fee charged for the requested stand space as a lump-sum reimbursement of expenses incurred up to that point.
- 9.3 Following admission, the exhibitor may no longer cancel the Contract or reduce the stand area. Should the exhibitor still decide not to occupy the allocated stand space, VDMA Services will be entitled to use the stand space otherwise.
  - 9.3.1. If VDMA Services is unable to let the space to another party, the exhibitor must pay the entire participation fee (no relet).
  - 9.3.2. If the space can be fully relet by VDMA Services, the exhibitor must pay, pursuant to clause 9.2 above, a lump-sum share of the costs of 25 per cent of the participation fee charged for the requested stand space as reimbursement of expenses incurred up to that point (full relet).
  - 9.3.3. If VDMA Services are able to relet only part of the space, the exhibitor shall be fully liable for the unlet space and must pay for the relet space a lump-sum share of the costs of 25 per cent of the prorated participation fee charged for the let stand space (only partial relet).
  - 9.3.4. Allocation of the unused stand space to an exhibitor that has already been approved and placed, i.e. by means of change of space, is no relet within the meaning of clauses 9.3.2 and 9.3.3 above. In this case the obligation to pay the full participation fee remains in effect.
  - 9.3.5. In cases 9.3.2 and 9.3.3 above, the exhibitor may demand a reduction of the lump-sum share of the costs if it can prove that the expenses incurred were less.
- 9.4 In the cases of clauses 9.1, 9.2 and 9.3, the Exhibitor's declaration shall only become effective upon receipt by VDMA Services in text form. Insofar as the declaration is bound to a time limit, Exhibitor shall be obliged to furnish proof of receipt within the time limit. cancellation becomes effective upon VDMA Services receiving the notice in written or

electronic form. The onus of proof for timely service of the notice is incumbent on the exhibitor.

## **10. Reservation**

VDMA Services and the exhibitor acknowledge that the availability of space on the joint stand is always dependent on how the exhibition actually takes place. Whether an exhibition can actually take place is subject to the following reservations in particular:

- 10.1 VDMA Services may reschedule, shorten, extend or cancel the joint exhibition or suspend or close it in whole or in part if such measures need to be taken due to the occurrence of events such as force majeure, in particular – but not limited to – natural disasters, war, civil unrest, strikes, epidemics, pandemics, governmental measures or other unforeseeable events beyond the control of VDMA Services, e.g. when the exhibition organizer cancels or reschedules the exhibition.
- 10.2 VDMA Services will notify the exhibitor of the occurrence of the event as soon as reasonably practicable.
- 10.3 In the cases mentioned in clause 10.1 above, the exhibitor has no right to claim compensation for any damage thus incurred.
- 10.4 If as a result of a measure described above, the exhibitor is no longer interested in participating and waives the right to occupy its allocated stand space, he may withdraw from the contract within one week of receipt of the declaration in accordance with clause 10.2. For a cancellation, clause 9.4 applies accordingly. In such a case, VDMA Services may request the exhibitor to pay a share of the costs of 25 per cent of the participation fee charged for the requested stand space. If higher costs have already been incurred that are attributable to the respective exhibitor by that time (advance costs), VDMA Services is entitled to reimbursement of the higher costs pursuant to a final statement of costs. The exhibitor is free to prove that the costs incurred were less. In the event of a suspension and a temporary or final closure, even partial, of the exhibition, no cancellation on the part of the exhibitor is required. The rule on the award of the resulting costs pursuant to clause 10.4 sentences (3) through (5) applies accordingly.

## **11. Stand construction, exhibits, stand personnel**

- 11.1 Each exhibitor is responsible for their own furnishing and individual design of the stands, insofar as they exceed the services of VDMA Services specified in the service package. The exhibitor must coordinate its design measures with VDMA Services in advance.
- 11.2 Structural changes to the stands, including their furnishings (gluing, painting, etc.) are not permitted. In the event of non-compliance, the exhibitor must reimburse the costs of restoring the conditions that existed when the rental relationship started. The stand must be returned by the exhibitor in an orderly and cleared condition on the first day of dismantling. Further rules are laid down in the Specific Terms and Conditions of Participation for the respective trade fair.
- 11.3 Any stand design that does not comply with the building regulations applicable at the venue or with the overall concept of the joint stand may be removed or altered by VDMA Services at the exhibitor's expense.
- 11.4 Only exhibition goods that comply with the conditions of participation of the event, in particular the official nomenclature of the trade show, may be exhibited.
- 11.5 The prosecution of industrial property rights (including trademark, design and patent rights) is the responsibility of the exhibitor. In particular, VDMA Services cannot be held liable for any damage to exhibitors caused by the infringement of these industrial property rights by a third party. VDMA Services will assist in questions of preservation of evidence as is reasonable and practicable on site, in particular by contacting the trade fair management, inspecting the exhibit in question or visual recording (photos if necessary).
- 11.6 The registered and approved products must be on display at the stand and professional staff must be present for the entire duration of the event during the opening hours stipulated by the respective trade fair (so-called duty to operate).  
  
Failure to comply with the duty to operate constitutes a serious breach of both the conditions of participation in the trade fair and these Conditions of Participation. In the event of non-compliance or claims asserted by the individual trade fair against VDMA Services the exhibitor must hold VDMA Services harmless against any claims by the trade fair upon first demand. Any legal costs thus incurred by VDMA Services must be paid by the exhibitor.
- 11.7 VDMA Services may demand the removal of products that do not comply with the official nomenclature or that, due to smell, noise or other emissions, may seriously interfere with trade fair operations or endanger the safety of exhibitors and visitors. If the exhibitor fails to comply with the request, VDMA Services will be entitled to have the products and hazards removed at the exhibitor's expense and to close the stand; no claims against VDMA Services may be asserted in this respect.

## **12. Transport/assembly and dismantling on site**

The transport of the exhibition goods to the exhibition stand and back, the storage of empties, the use of lifting and conveying equipment, the deployment of personnel for packing and unpacking, the setting up of the exhibition goods and their dismantling, repacking and other related activities are exclusively the responsibility of the exhibitor. Liability on the part of VDMA Services in any such respect is excluded.

### **13. Liability/ insurance**

- 13.1 VDMA Services is liable for damages arising from injury to life, body or health caused intentionally or through gross negligence by VDMA Services, its legal representatives, or vicarious agents in accordance with the statutory provisions.
- 13.2 In the event of damage caused by slight negligence on the part of VDMA Services, its legal representatives or vicarious agents, the liability of VDMA Services shall be excluded. The exclusion of liability pursuant to clause 13.2, sentence 1 shall not apply in the event of a breach of obligations the fulfilment of which is a prerequisite for the proper performance of this contract and on the observance of which the exhibitor may regularly rely (fundamental contractual obligation). In these cases, the liability is limited to damages that are foreseeable and typical for the contract.
- 13.3 The exhibitor is responsible for the exhibition goods and stand equipment they contribute. The exhibitor is recommended to take out insurance for the exhibition goods and stand equipment against all risks of transport and during the event, in particular against damage, theft, etc.
- 13.4 The exhibitor must hold VDMA Services harmless against all claims and shall be solely liable for any damage caused to a third party by reason of its participation in the exhibition, including damage to buildings on the exhibition grounds and its facilities.
- 13.5 VDMA Services does not assume any economic risk of the exhibitor.

### **14. Information update**

After stand spaces are allocated, VDMA Services will keep exhibitors up to date on questions regarding the preparation and implementation of the joint stand. The exhibitor shall be solely responsible for any consequences arising from disregard of these information updates.

### **15. Right to enforce rules of the premises**

VDMA Services and the respective trade fair company have the right to enforce the rules of the premises on the joint stand.

### **16. Limitation period**

Claims on the part of exhibitors against VDMA Services must be made in written or electronic form. They are subject to a limitation period of 12 months, beginning at the end of the month of the last day of the event.

The above does not apply in the case of claims for damages based on injury to life, body or health or based on grossly negligent or intentional damage. In this respect the statutory limitation periods apply.

### **17. Place of Performance and jurisdiction**

- 17.1 The place of performance and jurisdiction is Frankfurt am Main, Germany.
- 17.2 The mutual rights and obligations under this Contract shall be governed by the law of the Federal Republic of Germany to the exclusion of the UN Convention on Contracts for the International Sale of Goods.

As of: 8 September 2023